



MAC

MANSOUR AL-KHALISI CONSULT

Mansour Al-Khalisi **Consult**, Universitätsstr 2, D-10117 Berlin

Profile



Mansour Al-Khalisi

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Personal Information

Born: September, 11 1968
Languages: German, English
Marital status: married with Stella Al-Khalisi since 2000; father to a five-year-old daughter Leila
Hobbies: Running, other sports, reading

Professional Emphases

Professional emphases in training and coaching

Mansour Al-Khalisi is a business partner with experience, exclusive competence and high effectiveness in the areas of

- personality development
- organizational development
- change management

In order to be successful businesses need motivated and high-performance managers and employees. Continuously growing tasks and requirements in daily work of a corporation require high flexibility and development of the whole organization. We consider the integrated view extremely important, this is why Mansour Al-Khalisi has put his professional emphases in the following fields:

- Stability of performance by effective intention and stress management
- Motivation through change of performance and development blockers
- Focused and goal oriented coaching on employee, management and board level
- Systemic coaching for optimal interaction between all level of organizations (employee, management, board)
- Coaching as integrated management system
- Process moderation
- Team development
- Change management processes supporting the implementation of new strategies, structures, systems, processes and patterns of behaviour
- Assistance and consulting services within change processes
- Conflict coaching/systemic coaching in organizations



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Professional Experience

since 01/2004 **MAC Mansour Al-Khalisi Consult**

- Founder, president, certified coach, trainer, therapist for psychotherapy
- Leadership and human resources management (in cooperation with **PECO Personalentwicklungs GmbH & Co KG**)
- Organizational consulting / management
- Change management
- Stress management
- Assistance and consulting services of change processes
- Team building measures / training
- Training concept for „compact business coach“
- Executive and leadership coaching
- Assessment coaching
- Conflict coaching
- Systemic coaching
- Individual coaching
- Supervision
- Hypno therapy
- Sports coaching MAS Al-Khalisi Sport Coaching (competitive sports – German Soccer League, professional dance sports)
- Sports coaching MAS Mansour Al-Khalisi Sportcoaching

1988-12/2000

10/2003-03/2004 **Telekom AG, Berlin / Germany**

Permanent employee as telecommunication craftsman

- Tasks within maintenance, operations of the networks and setting up fiber class networks
- Workers council
- Workers council in alternate position
- Regular participation in workers council meetings
- Planning and organization of internal and external meetings
- Board member of DPG



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12/2000-09/2003 **T-Mobile** **Berlin**

Clerk new business

- Large accounts business customers – and individual customers
- Cooperation in team
- Assistance and processing of all activities in context with new customers
- Workers council
- Deputy chairman of workers council
- Directing of workers council meetings
- Preparation and presentation speeches
- Negotiation partner of the company management
- Board member of federal and state level of verdi

08/2002-12/2003 **TEAM Berlin**

President

- Founder of the company TEAM Berlin
- Individual customer assistance regarding nutrition consulting and personal training
- Nutrition seminars
- Integration of club into club systems for wellness and health in corporations
- Direction of the finance and compensation accounting

04/2003-12/2003 **TEAM ScheRloc** **Berlin**

Deputy President

- Acquisition of large customers
- Integration of health systems in corporations
- Elaboration and presentation of nutritional and health concepts



Training

- 1975-1981 Gustav-Falke elementary school Berlin
 - 1981-1985 Herbert-Hoover secondary school Berlin
 - 1985-1988 Deutsche Bundespost/Telekom AG Berlin
 - 03/1996-02 Various sports and lifestyle trainings Berlin
 - 02/1999 Sales and marketing training of DPG Berlin
 - 05/2001 Personal position-fixing, IAK Berlin
 - conflict solving, IAK Berlin
 - 04/2002 To telephone actively I, T-Mobile Berlin
 - 10/2002 1 ½ yrs., NLP-Practitioner/Coach, K. Nielsen Berlin
 - 06/2002 A. Robbins communication seminar Frankfurt
 - To telephone actively II, T-Mobile Berlin
 - 08/2002 Dealing with time and stress, T-Mobile Berlin
 - 09/2002 Difficult customers, T-Mobile Berlin
 - 11/2002 Telemarketing call agent, T-Mobile Berlin
 - 03/2003 Rhetorics, negotiating successfully, Dr. Engelen Berlin
 - presentation training / marketing
 - 06/2003 Lifestyle seminar, A. Robbins Frankfurt
 - 07/2003 Team finding, IAK Berlin
 - 09/2003 -
06/2008 International educations, trainings, coachings
- Coaching
- Steven Gilligan / Robert Dilts, USA
- positive sponsorship
 - Strenghts in private and professional life
 - Transformation of psychological and physical symptoms
- Further trainings with
- Anthony Robbins,
 - Joseph Mc-Clendon,
 - Lukas Derks,
 - Dr. Winfried Meiser,
 - Bernd Isert



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National educations, trainings, coachings

Nlp- & Coaching Institute Nielsen, Berlin

- NLP- Practitioner
- NLP- Master
- NLP- Coach
- Conflict coaching
- Positioning work / social panorama
- Organizational positioning
- Transactional Analysis

Johann W. Kluczny/Dr. Frank Kuhnecke/ Klaus Grochowiak

- NLP trainer
- Systemic organizational development
- Positioning work for organizations
- Social panorama (Lukas Derks)

Licensed Examinations

- Therapist for psycho therapy

Iris von Thiedemann

- Process oriented psycho therapy

Max Schubbach

- Process oriented conflict coaching

Hypnose Institute Christoph Mahr, Berlin

- Erickson hypno therapy
- Basics of behavioral and conversational therapy
- Psycho analytics
- Psychology, psycho pathology



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Dr. Wolfgang Lenk, Milton Erickson Institute, Berlin – Munich - Hamburg

- Hypnotical education
- Energetic psycho therapy according to Dr. Fred Gallo
- Hypnotic systemic concepts
- Compact education in hypnotics
- Clinical hypnotics
- Hypno-psychological smokers withdrawal

Ortwin Meiss, Dipl.-Psych, Milton Erickson Institute Hamburg

Systemic Education

- Dealing with performance and development blockers due to systemics disturbances
- Hypnotics and mental training in competitive sports

Prof. Dr. Thomas Amling

- Change management from manager's perspective

IHK, Saarbrücken

Internal health manager

- Healthy communication in organizational integrated management systems

Additional Qualifications

since 2003

- Regular trainer supervisions (8 times a year)
- Regular education and training in the areas of change management, organizational consultancy, systemic coaching, conflict coaching / moderation, hypnotics, energetic psycho therapy